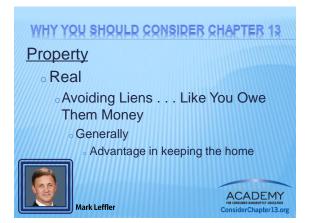
Brought to you by the **NACTT Academy ANYTHING YOU CAN DO, I CAN DO BETTER:** WHY YOU SHOULD CONSIDER CHAPTER 13 **ACADEMY** Consider Chapter 13.org Panelists: Mark Leffler Chief Counsel and Shareholder Boleman Law Firm Richmond, VA **ANYTHING YOU CAN DO, I CAN DO BETTER:** WHY YOU SHOULD CONSIDER CHAPTER 13 **ACADEMY** Consider Chapter 13.org Panelists: John Gustafson Chapter 13 Trustee Toledo, OH **ANYTHING YOU CAN DO, I CAN DO BETTER:** WHY YOU SHOULD CONSIDER CHAPTER 13 **ACADEMY** Consider Chapter 13.org

WHY YOU SHOULD CONSI	RER CHAPTER 13
<u>Property</u>	
, Real a	
Catching Up	
Contrast short delay Cl	hpt 7 affords
	nore certain
∘ <i>In re Weigel</i> , 485 B.R. 3 2012)	327 (Bankr. E.D. Va.
	ACADEMY FIRE CONSIDERED BANGUITET EDUCATION Consider Chapter 13.org

WHY YOU SHOULD CONSIDE	ER CHAPTER 13
Property	
∘ Real	
∘ Avoiding Liens Like You Owe Them Money	
∘ Generally	
₀ Only in Chapter 13	
	, 502 U.S. 410 (1992)
₀ <i>In re Davis</i> , 716 F.3	d 331 (4 th Cir. 2013)
Mark Leffler	ACADEMY THE CONSIDER ENACUSETY EXECUTION Consider Chapter 13.org



Property Real Avoiding Liens Problems with "Chapter 20" Counting or allowing discharged, wholly unsecured debt as unsecured claim in subsequent Chapter 13 case Debt limit problem

Property Real Avoiding Liens Loan Modifications Filing Chpt 13 used to hurt debtor in obtaining loan modification. Chapter 13 has gone from hurting to actually helping [Speculation or Fact?]

WHY YOU SHOULD CONSIDER CHAPTER 13 Cont'd Avoiding Liens Loan Modifications Maintain automatic stay to protect against foreclosure while working to obtain loan modification Mandatory in some states Firmly rooted authority 11 U.S.C. § 363 F.R.B.P. 6004 ACADEMY ConsiderChapter13.org ConsiderChapter13.org

WHY YOU SHOULD CONSIDER CHAPTER 13 Cont'd Avoiding Liens Loan Modifications In re Bambi, 2013 WL 1912940 Mickle v. Morin, 297 F.3d 114, 125 (2d Circ. 2002) Badgley v. Santacroce, 800 F.2d 33, 36 (2d Cir. 1986)

WHY YOU SHOULD CONSIDER CHAPTER 13 Cont'd

- Avoiding Liens
 - Loan Modifications
 - Judge Huennekens' ruling:
 - repayment of mortgage arrearages was "cause" why debtors were in 5-year plan (despite not being required to), and once that "cause" no longer existed, debtors could modify plan to shorten plan length*

*In re Brice, 2013 WL 5701050 (Bankr. E.D. Va. 2013)

Property Personal Cars Getting a vehicle back after repossession In re Jones, 2012 WL 5993760, Bankr. E.D. Va. 2012 (Judge Tice)

WHY YOU SHOULD CONSIDER	S CHAPTER 13
<u>Property</u>	
∘ Personal	2
property without need for reaffirmation process	or <i>redemption</i> or
realiffiation process	
	THENACTI
William Control	FOR CONSUMER BANKERPTCY EBUGATION Consider Chapter 13.org

WHY YOU SHOULD CONSIDER CHAPTER 13 Cont'd Chapter 7 – statement of intentions and choices Redemption

 High cost of redemption borrowing
 Who is helping debtor with redemption in a Chpt 7?

Is the Chpt 7 attorney doing that work *probono*?

John Gustafson



Cont'd Chapter 7 – statement of intentions and choices Reaffirmation Requirements – locking the debtor in In re Husain, 364 B.R. 211, 219 (E.D. Va. 2007) Dumont v. Ford Motor Credit Co. (In re Dumont), 581 F.3d 1104 (9th Cir. 2009)

WHY YOU SHOULD CONSIDER CHAPTER 13	
Cont'd	
∘ Reaffirmation	
Chpt 7 attorney signing off where hardship presumption exists	
© Courts are split © In re Stevens, 365 B.R. 610 (Bankr. E.D. Va. 2007)	
In re Gomez, 473 B.R. 322 (Bankr. W.D. Ark. 2012)	
ACADEMY THE CONSIDER EMANUFIC DISCUSSES Consider Chapter 13.org	
MUV VOIL SHOULD CONSIDED CHARTED 49	
WHY YOU SHOULD CONSIDER CHAPTER 13	
Property Personal	
Economics of motor vehicle in a Chpt 13 Cram-Down	
Hanging Paragraph – limits cramdown/ but there are exceptions	
Not a purchase money loan In re Price, 562 F.3d 618 (4th Cir. 2008)	
ACADEMY RECONSIDER TO CONSIDER	
- Consider on a property of the contract of th	
WHY YOU SHOULD CONSIDER CHAPTER 13	
Cont'd	
 Vehicle not for personal use – 1) commercial 	

use; 2) of the debtor (?)

2007)

of PMSI

In re Lorenz, 368 B.R. 476 (Bankr. E.D. Va.

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Interest rates – knock them down in 13, not in 7 But, negative equity and gap insurance are part

WHY YOU SHOULD CONSIDER CHAPTER 13 Property Personal Retain non-exempt property tax refunds Debtor maintains control Meet liquidation if exemption not enough

WHY YOU SHOULD CONSIDER CHAPTER 13		
<u>Income</u>		
Differences between 7 and 13 Means		
Tests		
6 "Flunking" 22A does not necessarily mean		
disposable income on 22C		
 Deductions allowed (in most jurisdictions) for voluntary retirement contributions 		
 Deductions allowed for repayment of 401(k) loans 		
N401 k		

Income Sometimes the point is moot Debtors often win "claims lottery" Claims process in Chpt 13 may result in debtor not having to pay unsecured creditors as much Even creditors with large claims often fail to

WHY YOU SHOULD CONSIDER CHAPTER 13

file claims in Chpt 13
Claim objection process often disallows claims that fail to comply with Rule 3002

Dealing with Surprises Chpt 13 can be used alone or in combination with Chpt 7 Chpt 13 can be a "safe harbor" keeping options open 8 year bar in Chpt 7

WHY YOU SHOULD CONSIDER CHAPTER 13 Dealing with Surprises Converting: Post-petition debts are swept into Chpt 7 Maintain option to convert to Chpt 7 to add anticipated debt Ability to convert and keep property acquired post-petition "Normal" conversion "Bad faith" conversion

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WHY YOU SHOULD CONSIDER CHAPTER 13 Dealing with Surprises Converting: Cars: In Chpt 13, can still convert and discharge in a Chpt 7 But, in Chpt 13, Nolan and Adkins

WHY YOU SHOULD CONSIDER CHAPTER 13 Special Debts & Debtors Domestic Support Obligations Property settlement debts covered by Chpt 13 discharge Tax problems Chpt 20 Chpt 13 **ACADEMY** ConsiderChapter13.org WHY YOU SHOULD CONSIDER CHAPTER 13 Special Debts & Debtors Attorney fees Lamie in Chpt 7 Ability to pay Chpt 13 attorney with post-petition earnings vs. discharge of fees in Chpt 7 Ability to request supplemental fees Co-debtor stay No automatic termination of co-debtor stay §362(c)(3) limitations don't apply What a creditor has to show to get relief from the co-debtor stay WHY YOU SHOULD CONSIDER CHAPTER 13 Bad Behavior (Alleged) Using Chapter 13 to manage the risk of nondischargeability issues Less likely an adversary will be filed Less anger if paying in a Chpt 13 Discharge in Chpt 13 is at the end of the case - may be forgotten by then Debtor can voluntarily dismiss **ACADEMY**

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WHY YOU SHOULD CONSIDER CHAPTER 13

Bad Behavior (Alleged)

- Discharge claim in Chpt 13 but not Chpt 7
 - Willful and malicious injuries to property
 - Claims for 'conversion'

Requiring an Amendment (13) vs. going to jail (7)

- Chpt 13 Trustees are less adversarial
- Chpt 13 Trustees do not start with assumption that mistakes are intentional

WHY YOU SHOULD CONSIDER CHAPTER 13

Bad Behavior (Alleged)

- Re-paying value of preference payments or fraudulent transfers over time to the Chpt 13 trustee
 - Alternative to Chpt 7 trustee suing payee (i.e. tax refund season)



John Gustafson



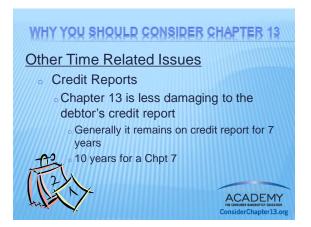
WHY YOU SHOULD CONSIDER CHAPTER 13

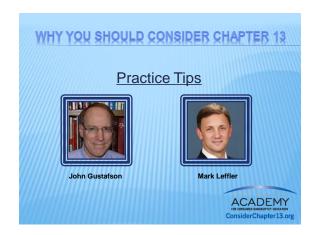
Other Time Related Issues

- Control during a "liquidating" Chpt 13
 - Chpt 13 allows debtor more control over sale
 - Chpt 13 could result in paying less to unsecured creditors than in a Chpt 7
 - A Chpt 13 debtor may have a better chance of getting increased value for an asset like real estate
 - Chpt 7 trustees typically look for quick sale, which doesn't maximize the value of an asset

Other Time Related Issues Longer automatic stay Disappears after discharge in Chpt 7/Can be up to five years in Chpt 13 Obtain automatic stay while waiting out the 8 year Ch7-to-Ch7 bar ACADEMY ConsiderChapter 13.org

Other Time Related Issues Longer automatic stay How to use Chpt 13 to deal with student loans Buying time A payment Plan based on a more holistic budgetary assessment Private lenders (harder to deal with)





For an archived recording of this and other webinars, please go to

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